

CASE STUDY

LED Lighting

Comerica Bank



PROJECT HIGHLIGHTS

PROJECT LENGTH:
One Month

MATERIALS USED:
59-Watt LED Lighting
Retrofit Kit

RESULTS

- Reduction in energy usage by almost 50%
- Improvement in quality of light (lumen level)
- Project payback of just 3 to 4 Years
- Total saving of \$48,000 annually plus a one-time rebate of almost \$10,000

OVERVIEW

Hawks & Associates (HAI) helped a leading financial institution to replace their HID fixtures consuming 120 watts to a LED lamp and ballast fixtures using less than 60 watts through their parking structure.

Once we knew the scope of the project, we reached out to a variety of firms. Hawks & Associates was the one that came back with a solution that met our needs, project parameters and design requirements. It was clear from the beginning they knew what they were doing and how to find a solution that would work for us.

They helped us replace more than 200 fixtures with a better product and pricing than anyone else offered. The project exceeded our expectations. The Hawks & Associates team was very responsive to our needs, and highly involved through every step of the way. They also had design recommendations that had a big impact.

Hawks solved all our project challenges. I would highly recommend them, and encourage anyone to bring them in from the ground up. They have the experience and knowledge needed to bring you the most effective solution and highest cost savings.

*- Tom Darish
Vice President
Industrial Electric*